SAMPLE QUESTIONS TO ASK THE INTERVIEWER

Prepare 3-5 prioritized questions you genuinely would like to hear answers to. Bring a pad of paper to your interview with your questions written down and make sure they are questions that you could not find answers to through research.

- Could you speak to two or three qualities you would like to see in a new colleague in this role and why you feel those qualities are important?
- Could you describe what training would be offered for this position?
- What is the history of this position?
- What are your top priorities for this position?
- Would you please describe an average day on this job?
- What are the company's central short-term and long-term goals?
- What do you see as strengths of the department?
- Where does the company excel? What are some challenges for this team?
- What do you like most about working here?
- What was your career progression with the organization?
- Could you describe your company's management style and the type of employee who fits well with it?
- When and how will I be evaluated? What are the performance standards?
- What short-term and long-term objectives would you like to see the person in this position achieve?
- You asked a lot of questions concerning ____________________. Tell me more about the specific expectations you have for the successful candidate regarding this area?
- What are next steps for this process? (ALWAYS ask this before leaving an interview)